



CAPITAL DEVELOPMENT  
Commercial Real Estate Lending

LOAN PRICING FORM  
Completed Form and Pre-Qual Docs are required for expedited review.

Submission Date: \_\_\_\_\_ If Purchase, Closing Deadline: \_\_\_\_\_

WHOLESALE BROKER STATUS:  Authorized Broker  Applicant (also submit Wholesale Broker Registration docs)

Broker \_\_\_\_\_ Phone \_\_\_\_\_ Fax \_\_\_\_\_

Company \_\_\_\_\_ Email \_\_\_\_\_

Please fill out entire form as completely as possible

BORROWER  Individual  Business  Other \_\_\_\_\_ Tax ID: \_\_\_\_\_

Name in which title will be held: \_\_\_\_\_

Oper. Company (OC) if owner occ: \_\_\_\_\_

Mailing Address: Address1 \_\_\_\_\_ Date Business Established: \_\_\_\_\_

Address2 \_\_\_\_\_

City, State ZIP \_\_\_\_\_

Business Phone \_\_\_\_\_ Fax \_\_\_\_\_ Email \_\_\_\_\_

	Guarantor #1 (and spouse if applicable)	Guarantor #2 (and spouse if applicable)	Guarantor #3 (and spouse if applicable)	Guarantor #4 (and spouse if applicable)
First Name	_____	_____	_____	_____
Last Name	_____	_____	_____	_____
FICO	_____	_____	_____	_____
Spouse First Name	_____	_____	_____	_____
Spouse Last Name	_____	_____	_____	_____
Spouse FICO	_____	_____	_____	_____
Home Phone	_____	_____	_____	_____
Other Phone	_____	_____	_____	_____
	Guarantor #1	Guarantor #2	Guarantor #3	Guarantor #4
Late Payments?	_____	_____	_____	_____
Liquid Funds	_____	_____	_____	_____
Retirement Funds	_____	_____	_____	_____
Net Worth	_____	_____	_____	_____
Annual Income	_____	_____	_____	_____

I authorize Capital Development to expedite the process and communicate directly with the Borrower.

SUBJECT PROPERTY  Investment  Owner Occupied Purchase Price / If Refi: Original Cost \$ \_\_\_\_\_ Year Purch: \_\_\_\_\_

Address \_\_\_\_\_ Property Type \_\_\_\_\_ # Units \_\_\_\_\_

City, State ZIP \_\_\_\_\_ County \_\_\_\_\_ MSA \_\_\_\_\_

Sq. Ft. \_\_\_\_\_ Site Sq. Ft. \_\_\_\_\_ Zoning \_\_\_\_\_ Year Built \_\_\_\_\_ % Occupied by Owner: \_\_\_\_\_ %

Additional Comments \_\_\_\_\_

LOAN REQUEST  Purchase  Refinance  Refi/Cash-out (attach breakdown for use of proceeds)

FIRST MORTGAGE

Loan Amount \$ \_\_\_\_\_

- Amortization
  - 20 years
  - Maximum (25 to 30 years)
- Rate Program
  - ARM  1 Year Fixed
  - 3 Year Fixed
  - 5 Year Fixed
  - 7 Year Fixed
  - 10 Year Fixed
  - Other \_\_\_\_\_

WHOLESALE PRICING

Up-Front Broker Origination: \_\_\_\_\_%

- Discount Options:
- 1.00 to Capital Development
  - .50 to Capital Development
  - 0 (par)

Broker Fees POC-B \$ \_\_\_\_\_

Misc Broker Fees \$ \_\_\_\_\_

LOAN PROGRAM

Program Name: \_\_\_\_\_

PREPAYMENT

- Standard Prepay per Rate Sheet
- Other Prepay Option (explain):

type: \_\_\_\_\_

bps: \_\_\_\_\_

TRANSACTION TYPE

- Conventional
- SBA 504  SBA 7a

SBA 504 SECOND MORTGAGE (IF APPLICABLE FOR OWNER OCCUPIED COMMERCIAL PROPERTY)

Loan Amount \$ \_\_\_\_\_

20-year Fixed Rate / Declining Prepay

I have already selected a CDC: \_\_\_\_\_

Select One

- Standard SBA 504 (max \$1,500,000 2nd mortgage)
- Public Policy 504 (max \$2,000,000 2nd mortgage)
- Manufacturer or Green 504 (max \$4,000,000 2nd mortgage)
- I would like Capital Development to determine the loan structure.

Loan Submission  
email or fax to your AE /  
Account Executive

Origination:  
Wholesale Broker retains any term  
origination fee (maximum of 2% on first  
mortgage).

Priority will be given to complete loan packages.  
Pre-Approval Letter and Document Checklist to follow Submission.  
Call to make arrangements for shipping the loan package.